

# Dev Support for Legal Services Software Company

## PROJECT DETAILS

 Web Development

 Oct. 2019 - Ongoing

 \$200,000 to \$999,999

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*“[The team lead’s] thoroughness in understanding, revising, and developing is practically unmatched.”*

## PROJECT SUMMARY

Blackburn Labs provided supplementary development resources for a company that creates software for attorneys. Within the Vue.js framework, the team lead utilized HTML, CSS, and jQuery on the backend.

## PROJECT FEEDBACK

Blackburn Labs has had a tremendous impact on the client’s product. The team lead excels at understanding complex requirements and delivering appropriate solutions. Without his meticulous support, the complex product wouldn’t have achieved its current state. His follow-through is also fantastic.



## The Client


Introduce your business and what you do there.

I'm the director of platform development at Wealth Council, a company that builds software for attorneys. I manage the platform's development, QA, network, and design.


## The Challenge

What challenge were you trying to address with Blackburn Labs?

We're currently in the process of building and releasing a new product and needed additional development resources. We were looking for someone with senior-level experience to jump right into product development.

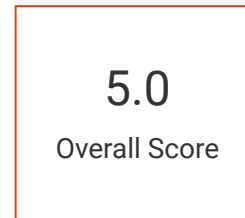
 **Mindie Meyers**  
Director of Platform  
Development, WealthCounsel

 **Legal**

 **51-200 Employees**

 **Salt Lake City, Utah**

### CLIENT RATING



Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0



## The Approach

### What was the scope of their involvement?

Rob (Founder, Blackburn Labs) has been helping to develop our online application. He's assisting with the logic for many of the product's significant features. He's been primarily working in Vue.js and has utilized HTML, CSS, and XQuery on the backend.

### What is the team composition?

While we initially had 3 teammates, we're just working with Rob right now. We scale our resources depending on how the project scope evolves.

### How did you come to work with Blackburn Labs?

We had a job posting for a senior developer, and upon receiving Rob's application, we extended an offer to him. While that didn't materialize, Rob offered to be a consulting resource to us. We've had a support relationship ever since.

### How much have you invested with them?

We've spent somewhere around \$200,000.

### What is the status of this engagement?

The work began in October 2019 and is ongoing.



## The Outcome

### What evidence can you share that demonstrates the impact of the engagement?

Rob has the phenomenal ability to understand very sophisticated requirements and create logical pieces of development work to execute them. Our product is significantly complex, and without his help, we would not be able to complete the product or be where we're at today. He's just had a tremendous impact on our product, which we can attribute to his extensive experience and ability to implement.

### How did Blackburn Labs perform from a project management standpoint?

While I handle the project management for this product, Rob has been great from a management perspective. He provides estimates and details, accepts responsibility, and is overall willing to take on tasks. His follow-through is fantastic. We use our internal JIRA to communicate, and he also partakes in our scrum calls and meetings. He's deeply integrated into our team.

### What did you find most impressive about them?

It can be a challenge to find a developer that can jump in feet-first and quickly understand the requirements. Rob's thoroughness in understanding, revising, and developing is practically unmatched.

### Are there any areas they could improve?

No, I'm very happy with Blackburn Labs.





## Do you have any advice for potential customers?

Give Blackburn Labs the time to really understand the scope of work. Give them an overview or documentation—whatever's necessary. Rob is extremely thorough and will come back to you with questions.

